

ADMINISTRATION
STATE PROCUREMENT OFFICE
STATE OF HAWAII
NOTICE & REQUEST FOR SOLE SOURCE

DLIR-ASO
2016 MAY -4 P 2:38

TO: Chief Procurement Officer

FROM: DLIR/RESEARCH & STATISTICS OFFICE
Name of Requesting Department

Pursuant to HRS §103D-306 and HAR chapter 3-122, Subchapter 9, the Department requests sole source approval to purchase the following:

1. Describe the goods, services, or construction to be procured.

Maintenance and hosting of Hawaii Virtual LMI (www.hiwi.org) and Hawaii Green LMI (www.greenjobshawaii.org): Two comprehensive online systems that enable DLIR-R&S to provide Hawaii Labor Market Information (LMI) and green jobs information to job seekers, employers, educators, economic developers, workforce program providers, and others. It also allows R&S staff to update and maintain the Hawaii and Green LMI databases.

2. Vendor/Contractor/Service Provider Name:

Geographic Solutions, Inc. (GeoSol)

3. Amount of Request:

\$33,095.00

4. Term of contract (shall not exceed 12 months), if applicable:

From: July 1, 2016 ~~to 6/6/2016~~
Upon Approval To: June 30, 2017

5. Prior SPO-001, Sole Source (SS) No.:

SS15-069C

6. Describe in detail the following:

a. The unique features, characteristics, or capabilities of the goods, service or construction.

GeoSol is the provider for the maintenance and hosting of R&S' LMI and Green Jobs Portals because it is the sole provider for HireNetHawaii, the State's job matching system. GeoSol integrates data from the same databases for the localized information about the labor market, workforce, occupations, industries, wages, and training resources. R&S staff are provided content management tools to update and maintain the various LMI modules.

b. How the unique features, characteristics or capabilities of the goods, service or construction are essential for the department

Hawaii Virtual LMI is a required deliverable of the Department's Workforce Information Grant. The System allows for the dissemination of localized labor market information and includes content management tools for Hawaii LMI staff to update and maintain the many unique Hawaii LMI modules and data tables easily and efficiently. It also has the capability to filter and display green jobs openings and industries by county and Hawaii zip codes. Dissemination of this information is crucial to Hawaii's development of a green economy and a trained green workforce. Currently, it is the only source for comprehensive green workforce data in the state.

7. Describe the efforts and results in determining that this is the only vendor/contractor/service provider who can provide the goods, services or construction.

Geographic Solutions was the first to create a comprehensive LMI system in 1994 and they have developed workforce systems for agencies in 30 states and territories for over 20 years. They have provided applications for labor market information, labor exchange, workforce case management, unemployment insurance, and federal reporting, permitting integration among systems. Since Geographic Solutions developed and continues to host HireNetHawaii, it is the only vendor that also has proprietary access to controlling and managing the Hawaii's Virtual LMI and Green Jobs databases.

8. Alternate source. Describe the other possible sources for the goods, services, or construction that were investigated but did not meet the department's needs.

Other vendors such as Wanted Technologies, the Conference Board, and Burning Glass Technologies were also reviewed as they could generate real-time LMI by spidering the World Wide Web for job postings and provide tools for analyzing the job postings data, but they do not provide a means for us to manage and disseminate our own LMI.

9. Identify the primary responsible staff person(s) conducting and managing this procurement. (Appropriate delegated procurement authority and completion of mandatory training required.)

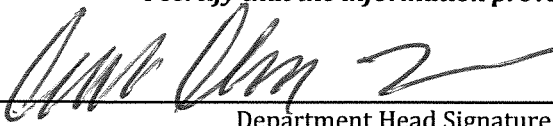
*Point of contact (Place asterisk after name of person to contact for additional information).

Name	Division/Agency	Phone Number	E-mail Address
Phyllis Dayao*	R&S Office/DLIR	586-8996	Phyllis.A.Dayao@hawaii.gov
Vicki Lau	R&S Office/DLIR	586-9025	Vicki.J.Lau@hawaii.gov

Department shall ensure adherence to applicable administrative and statutory requirements, including HAR chapter 3-122, Subchapter 15, Cost or Pricing Data if required.

All requirements/approvals and internal controls for this expenditure is the responsibility of the department.

I certify that the information provided is to the best of my knowledge, true and correct.



Department Head Signature

MAY 13 2016

Date

For Chief Procurement Officer Use Only

Date Notice Posted: 5/18/2016

Submit written objection to this notice to issue a sole source contract within seven calendar days or as otherwise allowed from date notice posted to:

state.procurement.office@hawaii.gov

Chief Procurement Officer (CPO) Comments:

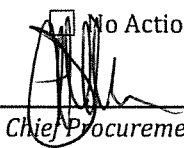
Approval is granted for the period 7/1/2016 to 6/30/2017 and is based on the department's representation that Geographic Solutions, Inc. (GeoSol) is the only company who can host their websites and databases and that software maintenance for the Hawaii Workforce Infonet (HIWI) system is proprietary to GeoSol. This approval is for the solicitation process only. Pursuant to HRS §103D-310(c) and HAR §3-122-112, the procuring officer shall verify compliance (i.e. vendor is required to provide proof of compliance and may use the Hawaii Compliance Express) for all contracts awarded, and the award is required to be posted on the Awards Reporting System. Copies of the compliance and the award posting are required to be documented in the procurement/contract file.

If there are any questions, please contact Stacey Kauleinamoku at 586-0571, or stacey.l.kauleinamoku@hawaii.gov.

☒ Approved

☐ Disapproved

☒ No Action Required


Chief Procurement Officer Signature

6/9/16
Date